

The Next Generation of Leaders is on LinkedIn

Insights on our Student members

May 2013

Executive Summary

Students and recent graduates are the fastest growing member segment on LinkedIn. They use LinkedIn to establish their professional identities, grow their networks, and build relationships with potential employers. LinkedIn data reveals where students are concentrated, where they're going, and the demand for them.

- New York, Boston, and LA have the largest current student populations
- Bay Area recent grads are most in demand, almost 4 times more likely to be approached via direct sourcing than their LA counterparts
- MIT, Caltech, and Stanford have high LinkedIn penetration
- Health care, technology, and professional services industries have the most recent graduates

You can tap LinkedIn to position your brand in front of these members at the early part of their careers.

Overview

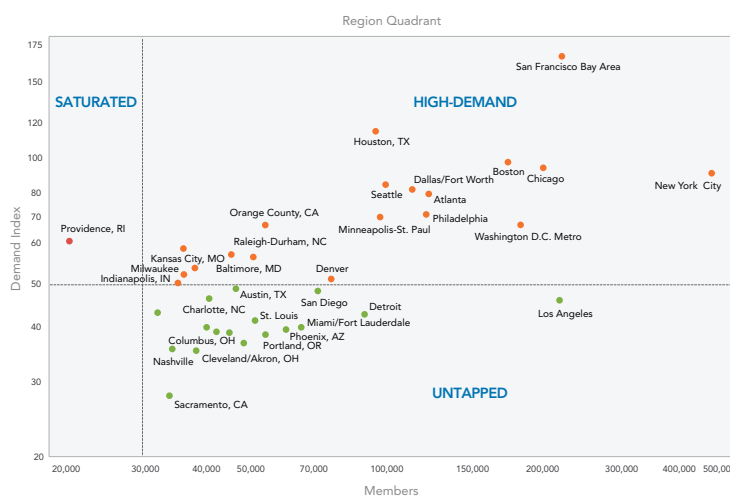
Students recognize LinkedIn as one of the best tools to jump-start their professional careers. Recent research shows that 35 percent of students plan to use LinkedIn as a primary source for their job hunt, an 8X increase over the last two years.*

Student members use LinkedIn regularly to research companies, industries, and specific jobs and internships. Showcase your brand and put employment opportunities in front of highly engaged and increasingly connected students.

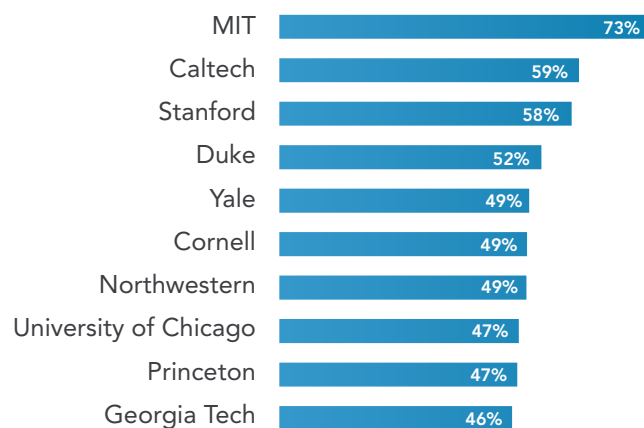
Where should you look for talent?

- **Untapped:** These mid-sized markets have relatively lower demand, meaning hiring is likely to be easier
- **High-Demand:** These are the largest markets, where overall demand is also highest and hiring may be difficult

Recent graduate regional supply and demand



LinkedIn penetration at top US schools

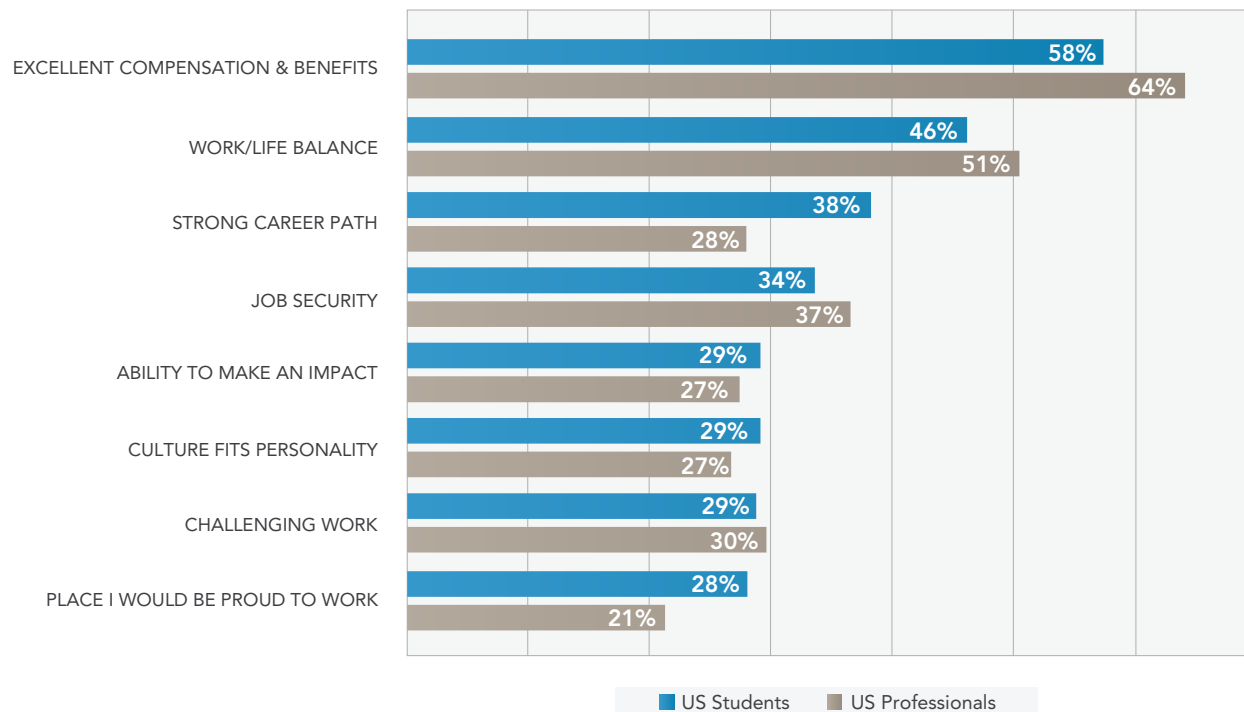


Where are graduates going?

Industry information provides unique insights into where new graduates are headed. LinkedIn network data indicates the top 5 industries for this demographic are healthcare, technology, marketing and advertising, education, and financial services.

What are our student members looking for in a job?

Percentage who believe each attribute is important when considering a job opportunity



How can you reach out to this critical talent pool?

If you are looking to find Students or recent graduates, focus recruitment messaging on compensation and benefits, work/life balance, and strong career advancement opportunities.

Reach this critical talent by making the most of LinkedIn. Posting your new graduate positions and internships on LinkedIn allows our matching algorithms to get those jobs in front of relevant candidates – whether actively searching or passive candidates already employed in similar jobs.

1. Free Student/Entry Level Jobs

Post your student/internships and entry level roles for free at <http://www.linkedin.com/job/consumer/students>

2. CheckIn

Use CheckIn to improve and streamline the campus recruitment experience

CheckIn is LinkedIn's newest tool for grad recruiting that dramatically improves your efficiency

3. Company/Career Page

Give students a picture of what it's like to work for your company with authentic messages

Showcase your employment brand with focused, targeted content

4. Targeted Advertising

Dynamically deliver your message to members that fit your opportunity - on and off LinkedIn

Drive traffic to your career page and jobs, or reach out to passive candidates directly

Want to learn more about how your company is already connected to this talent pool and how you can best leverage these assets to reach this important talent pool for job opportunities? talent.linkedin.com

Source: LinkedIn Student Members July 2012 – Online Survey – 843 respondents

*AfterCollege Survey April 2013



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