

LinkedIn Recruiter for Staffing Agencies

Get VIP access to the
world's best talent



Unleash the full power of the world's largest professional network
to engage the best passive talent

Get unlimited access to names and full profiles

Expand your reach far beyond your personal network to search the widest, most qualified talent pool and get all details to better assess candidates.

Find the best, much faster

Ace even the toughest searches with the most advanced search interface on LinkedIn, with exclusive refinement filters such as "years at company" and more.

Contact candidates directly

Get 50 InMails® per month per seat to contact any candidate you like in a trusted environment. InMails are credited back to you if unanswered within 7 days, and roll over month-to-month if unused. Think of this as 50 replies per month.

Boost your recruiting productivity

Up to 50 search alerts let you spot new talent automatically. 1-to-Many InMails and saved templates let you contact more candidates faster.

Keep your team on the same page

Team members get visibility into their colleagues' projects, notes and communication history with candidates, avoiding duplication of effort.

Maintain your sourcing activity

The sourcing activity and history of a seat holder does not vanish when a recruiter leaves: just re-assign it to another team member. We also support your OFCCP compliance efforts.

What You Get with Recruiter

- ✓ See full names* and profiles beyond your 1st and 2nd degree network
- ✓ Zero in faster on your ideal candidates with premium search filters
- ✓ Contact anyone directly with 50 InMail** messages
- ✓ See up to 1000 profiles in search results
- ✓ Set up search alerts to find new candidates
- ✓ Manage candidates with project folders
- ✓ See your team's activities on shared projects
- ✓ Contact more candidates faster with 1 to many InMails and templates
- ✓ Get Premium customer service with dedicated support and training
- ✓ Retain data on historical team activity
- ✓ Audit activity to support OFCCP compliance
- ✓ Leverage "Similar Profiles" and "People Also Viewed" functionalities to broaden your search pool

* Recruiter offers complete access to all confirmed profiles in the LinkedIn database.

** InMails have a response guarantee: if you don't get a response to your InMail message within 7 days, LinkedIn will return that InMail credit to your account. Unused InMail credits will roll over for 90 days.

See names beyond your third-degree network

Add tags to track and find individuals with key attributes

See full profiles with career history, education, and more

Import leads and track lead sources

Track and organize all of your projects, jobs and searches

Track the status of leads as they move through your pipeline

Directly contact one or multiple individuals at once

Gain real insights with common connections and similar profiles

View the history of team activities and updates

Premium Search Filters

Keyword

Advanced keyword

☒ All People

☐ People with | without

☐ Any Activity

☐ Messages

☐ Notes

☐ Tags

☐ Reviews

☐ Resumes

☐ Projects

Search

Custom Filters

Function

Seniority Level

Years at Company

Years in Position

Years of Experience

Status

Source

Current Company

Location

Industry

Build a Pipeline of Talent

LinkedIn Recruiter gives you one place to manage your pipeline of candidates and leads, as well as build deeper relationships by tracking your contacts' latest updates. You can import a single contact, multiple documents or a spreadsheet with a few simple clicks. Contacts are automatically connected to their LinkedIn profiles, giving you deeper insights into each individual's most current professional information, shared connections, groups and recommendations.

Enrich & personalize your contacts' profiles with your own knowledge using customizable tags to highlight key attributes, skills or experience and to quickly find them in the future. Search for leads by tags, notes, projects, or within team updates, and easily send bulk messages to a group of contacts from search results or within a project.

LinkedIn Recruiter helps keep your entire team engaged, giving them full visibility into all pipeline activities and the ability to add notes, view and update lead status, and set reminders. And with pipeline reporting, you'll keep tabs on pipeline health and efficiency, track lead & candidate status to keep up with demand and identify bottlenecks.

Key Features for Pipelining

- Import contacts from any source to keep them centralized in Recruiter.
- Connect leads to their LinkedIn profiles for fresh data and new insights.
- Use Tags to highlight key attributes, skills or experience.
- Set reminders to send "warm" communications via InMail and email.
- Search within team updates, notes, and reviews and send bulk InMails to a group of leads.
- Track lead status as it progresses through the pipeline.
- View reports to manage pipeline health and efficiency.
- Add contact information into LinkedIn profiles.

talent.linkedin.com | sales@linkedin.com

Please contact your sales manager or account manager for more information.

Copyright © 2012 LinkedIn Corporation. LinkedIn, the LinkedIn logo, and InMail are registered trademarks of LinkedIn Corporation in the United States and/or other countries. All other brands and names are the property of their respective owners. All rights reserved.

10-LCS-113-G 0912

