

# LinkedIn Intake Meeting Checklist

## The Role

### **Role, Department, Org Priorities**

#### **Overview**

- What is the title, location and level of the position?
- Who is the reporting manager?
- What is the depth of org, org dynamics, who are the top performers (success factors, key skills, how hire will complement the team)?
- What is the background and business need for this role?
- What are sample career opportunities/trajectories?
- Is there a Career Performance Profile for this role?
- What target titles we should consider?
- Do you have example profiles of people who would be a good fit?
- Are there any internal candidates to consider?
- Is there anyone in your or your team's network who we should consider?

#### **Compensation**

- What is the compensation range for this role?
  - Bonus?
  - RSU?
- Internal equity – how is this aligning with the growth of your team?

### **Basic & Preferred Qualifications**

#### **Basic qualifications**

- What are the basic qualifications for this position?
- Is there a minimum level of education?
- Is there a minimum number of years of experience?
- Are there other qualifications or experience that would suffice as a substitute for the education or experience level specified?
- Are there certifications or examinations required for this position?

#### **Preferred qualifications**

- What are the preferred qualifications for this position?
- Are there additional job-related education, experience, skills, competencies, and credentials desired but not deemed necessary by the hiring department?

### **Additional Considerations**

#### **Relocation**

- Will there be relocation assistance for this role; if so, is this budgeted?
- Does this role qualify for relocation, or meet the requirements?

#### **Visa Sponsorship**

- Will there be visa sponsorship options for this role; if so, is this budgeted?

### **Training**

- Have you and your interview team completed Compliance training?
- Have you and your interview team completed InterviewIn?
- Do you understand the Inclusive Recruiting process?

- Have you or team gone through Unconscious Bias? If not, please consider assigning to your team.
  - Are you familiar with GDPR, have you gone through the training?
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## The Partnership

### **Priority, Feedback, & Communication**

- Priority
  - a. Level of priority? What percentage of your time will be spent on this? Is this an Objective Key Result (quarterly goal)?
  - b. Target date to fill?
  - c. Target date for providing first set of candidates to review?
  - d. Target date for decision-round interviews?
- Feedback
  - a. Have you used LinkedIn Projects to provide feedback on prospects?
  - b. Have you used Jobvite (applicant tracking system) before?
  - c. Do you know where to record feedback in Jobvite?
- Communication Cadence
  - a. What is the preferred method for delivering status updates?
  - b. What is the Service Level Agreement (SLA) for calendar invites and accepting invites?
  - c. Can we agree on an SLA for getting back to each other?

### **Expectations:**

- What can you expect from me/recruiting in the next few weeks?
- What to expect from the HM? Vacations planned?
- Explain the closing process (and each person's role)
- Comp discussions should only be discussed by the recruiter, not HM to Candidate

### **Interview Team**

- Has the team been selected? Are they aware they are participating?
- What is the preferred interviewing approach? (batch day vs. one-off)
- Is the team aware of our goal to have equal NPS for those who did not receive an offer to those who did?
- Discuss how the CSAT/NPS works and what to expect to surveyed on
- Have you set up questioning alignment with the team for the interviews?
- How much time for each interview?

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## Next Steps

### **Follow Up Meeting (1 week after first)**

- Total Addressable Market: how big is our talent pool?
- Sourcing strategy: what is working, where are our limitations?

- Compliance: If HM someone on your team knows a prospect, tell us before we engage
- Gather feedback
- **Search 1:1 meeting (weekly or bi-weekly)**
  - Set up weekly or bi-weekly update meetings with HM
  - Have an agenda set for the topics
  - Use this time for interview follow up
- **Offer process/closing**
  - Walk thru the closing process and approvals needed in ATS system
  - What equipment is needed for this new hire
  - Do you know where you are putting new hire
  - Is your team aware of this person joining
  - Do you want to send a gift basket after offer acceptance
  - Set up comms to hire from you and your team welcoming to hire

**Wrap up the intake with a follow up email with the set expectations your understanding the meeting and set up the calendar for week after to start the 1:1 search check-ins.**