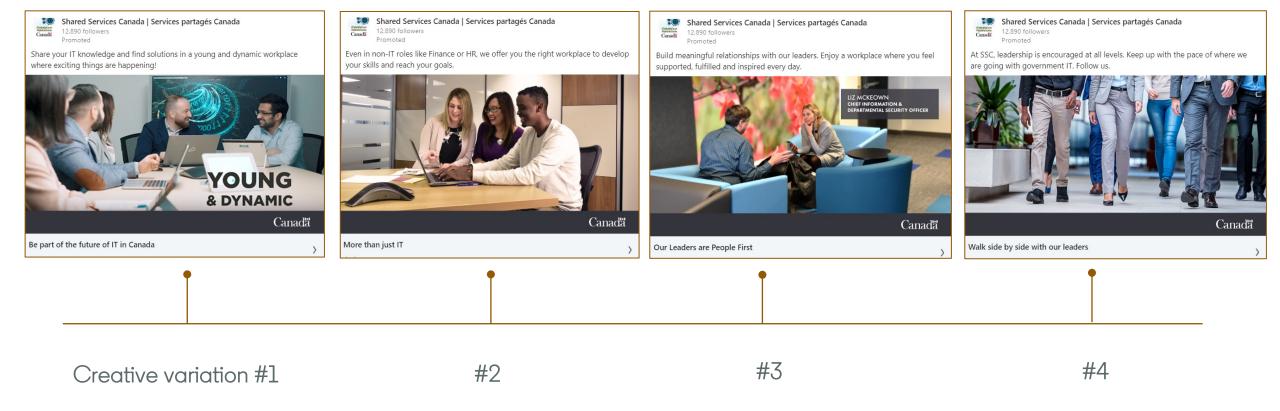


Shared Services Canada

Tip #1: Always run 4 pieces of content per campaign/audience

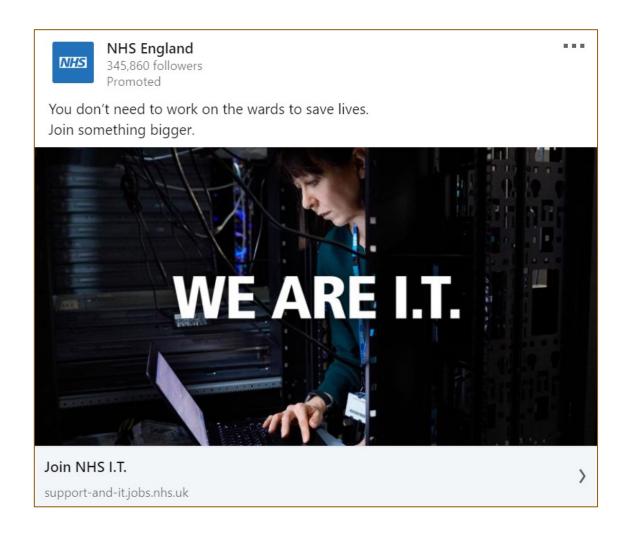
Our frequency cap allows members to see up to 4 pieces of creative from an advertiser in 48 hours. Maximize performance by keeping 4 ads live at all times.

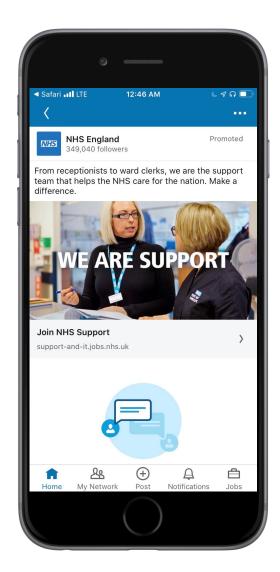




NHS England

Tip #2: Use rich media images with bold text overlay to stand out in the newsfeed





80% of Sponsored Content clicks come from mobile so make sure your content looks great on small screens and ensure your landing page is mobile optimized.

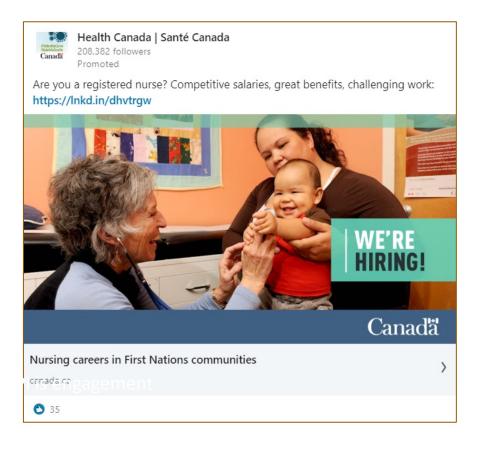
Communications Security Establishment

Tip #3: Keep intro text under 150 characters including landing page URL



Health Canada

Tip #4: Speak directly to your target audience



Did you know? Specific audience callouts can help prevent paying for clicks from unqualified or irrelevant audiences.

Elections Canada

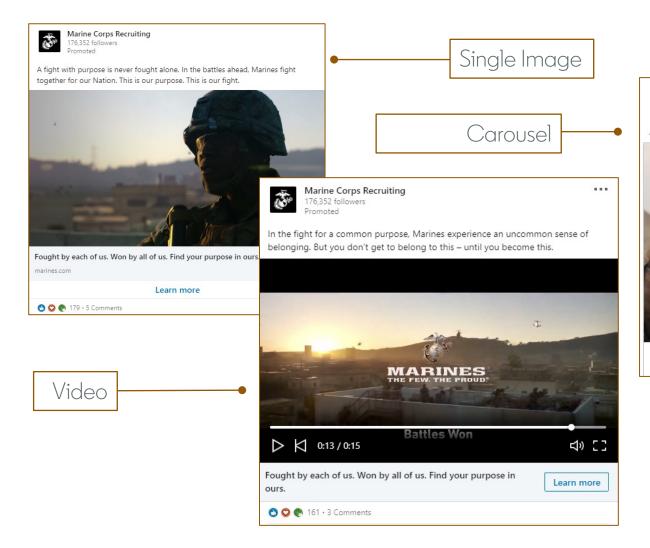
Tip #5: Include a strong call to action in your ad copy, tell members exactly what to do

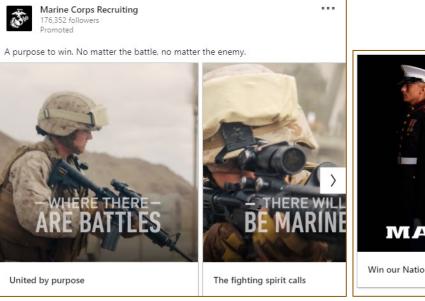




Marine Corps Recruiting

Tip #6: Engage your audience with multiple ad formats

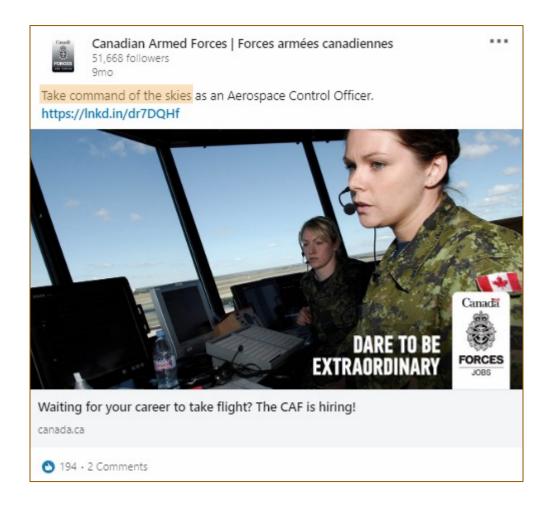


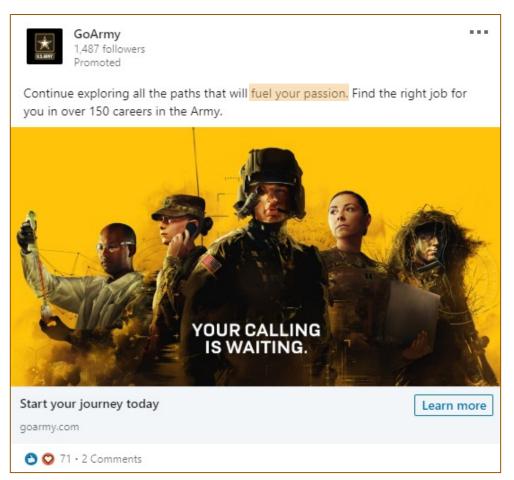




Canadian Armed Forces | US Army

Tip #7: Tap into emotion with bold messaging

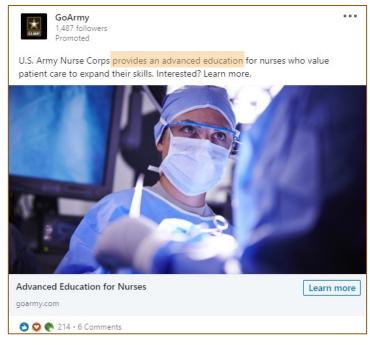




Canadian Armed Forces | US Army | Dept of Veteran Affairs

Tip #8: Highlight what sets your company apart from other organizations

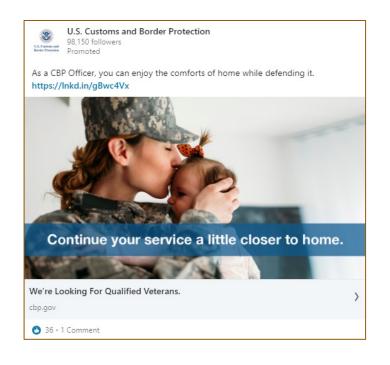


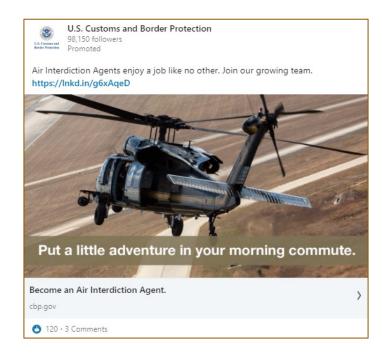


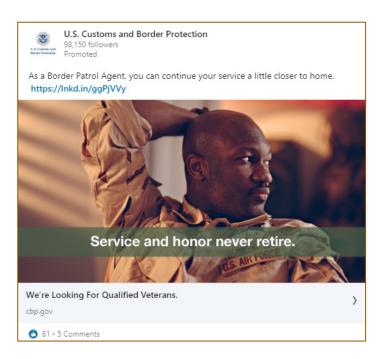


U.S. Customs and Border Protection

Tip #9: Customize content to resonate with a diverse candidate pool



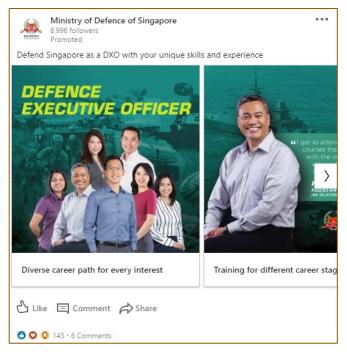






Ministry of Defence of Singapore

Tip #10: Showcase workplace experience through employee testimonials

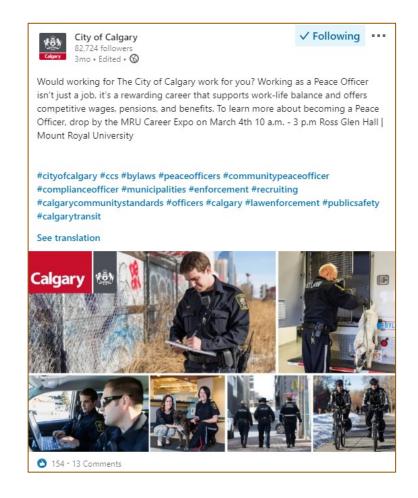






City of Calgary

Tip #11: Include relevant hashtags to make your content more easily discoverable







UK Home Office

Tip #12: Boost organic content to engage new audiences beyond your follower base









DFAT Ireland | City of Edmonton | City of Toronto

Last tip: Don't forget about the next generation. There are 64M+ students and recent college grads on LinkedIn.

