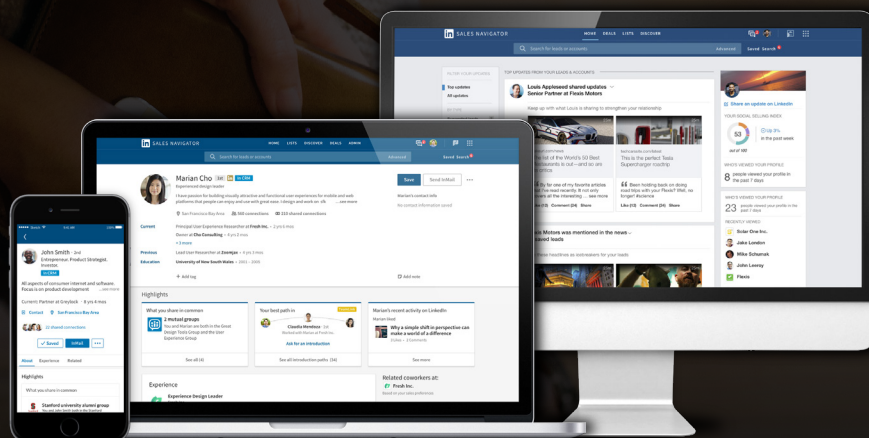




SALES NAVIGATOR

Build and nurture trusted customer relationships that lead to increased sales performance



Target the right buyers and companies

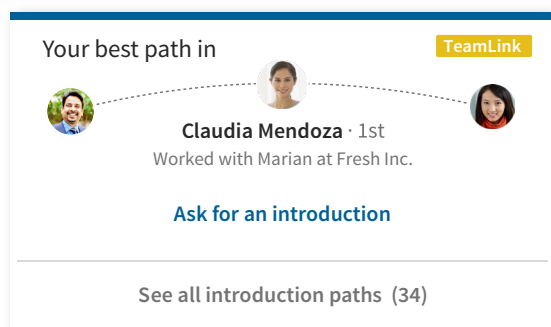
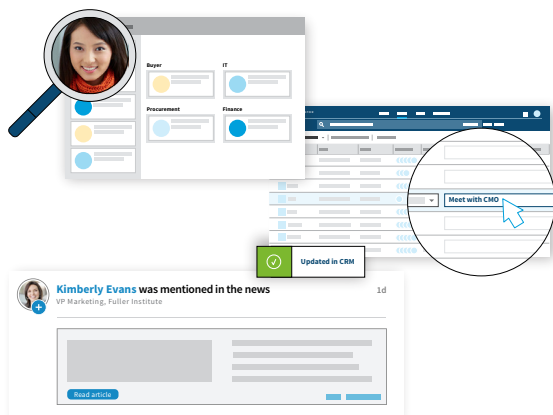
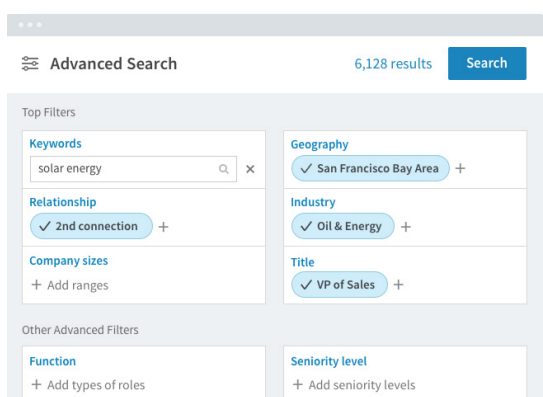
- Find the right people faster by using 20+ Advanced Search filters
- Prioritize companies based on size, growth, revenue, and more
- Discover new people based on your sales preferences

Understand what buyers value




- Identify key buyers to manage relationships at scale
- Stay informed on target accounts using alerts and notifications
- Manage pipeline and keep CRM up-to-date

Engage buyers with personalized outreach

- Uncover the best way to get introduced to your prospects
- Reach your prospects directly with the right context
- Send sales content and track viewer activity



Choose the Sales Navigator edition that is right for you

	 PROFESSIONAL For sales professionals who want to individually tap into LinkedIn's network to increase pipeline and find more leads	 TEAM For sales teams who want to harness the power of their shared network to build client relationships	 ENTERPRISE For sales organizations who want to take full advantage of LinkedIn and their expanded company network to build client relationships
InMails per month	20/month	30/month	50/month
Advanced search	✓	✓	✓
Email integrations (Gmail, Outlook Web)	✓	✓	✓
Lead & account recommendations	✓	✓	✓
Job change alerts	✓	✓	✓
Prospect & company news alerts	✓	✓	✓
Notes & tags	✓	✓	✓
CRM integrations		✓	✓
Deals*		✓	✓
SSO			✓
Sales Navigator partner integrations		✓	✓
PointDrive presentations per month		10	Unlimited
Warm introductions through TeamLink		Team network	Company network
Reporting & admin functionality		Basic	Enterprise grade

* Currently available only for customers with Salesforce CRM

Learn more at sales.linkedin.com