## Branding for Awareness

# Employer Brand Awareness

Employer brand awareness is the potential employee's ability to not only recognize a brand image, but to also associate it with a company's culture and values.



First impressions form in seconds, whether that's your impression of a person or a brand. <u>Emotional marketing</u> can shape that impression and help your brand stand out in someone's mind.

Emotional marketing inspires people to act. Tap into different emotions to encourage various types of activity:

- Happiness makes us share
- Sadness makes us empathize and connect
- Surprise and fear make us cling to what's comfortable
- Anger and passion make us stubborn

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You never get a second chance to make a first impression.



Increased reach

Growing exposure of your content and message is a primary goal of brand awareness



More followers

Increasing your followers helps build a foundation for sustained, organic reach



Higher engagement

Getting members to interact with your content increases the stickiness of your messages

## Branding for Awareness Tips for increasing...



### Reach

Keep your targeting broad - don't exclude people too early in the funnel

Maintain an "always-on" brand presence wo you're available whenever and wherever people go

Use both organic and paid methods to reach new people - paid media can expand your reach in a targeted, thoughtful manner

Encourage employee advocacy – they're a highly trusted and a great channel to spread your message

## Followers

Build out your company and career page presence across social media platforms - people need something to follow!

Maintain a steady stream of organic and sponsored content so people see you are providing value and will return

Add follow buttons wherever possible - on your website, blog posts, email signatures, etc.

Have a specific call to action to follow your company use Follower Ads to gain new targeted followers

## Engagement

Provide value and thought leadership for your audience - talk about a topic, not just your brand

Be visual – add photos and videos whenever possible

Add relevant hashtags to help people keep the conversation going and increase virality

Personalize your content – relevancy is key to capturing your audience's attention

Encourage discussion by asking questions – a rich conversation can develop in the comments section

