

CASE STUDY

# BRAND NETWORKS REDUCES TIME-TO-HIRE USING LINKEDIN RECRUITER SYSTEM CONNECT

As an army of one for recruitment at Brand Networks, Matt Osborne found himself spending a huge portion of each week manually tracking candidate information and updating his Applicant Tracking System (ATS), JazzHR. By establishing a direct link to his ATS with LinkedIn Recruiter System Connect, Matt saves roughly five hours a week on data entry. As a result, Matt is able to see the most up-to-date status of current and past applicants, making his days much more efficient.

## THE IMPACT

IMPROVED EFFICENCY	Creating a connection between LinkedIn and JazzHR (ATS) allows Matt to immediately access up-to-date information on current and past applicants.
TIME SAVINGS	By auto-populating his ATS with LinkedIn data, Matt has saved an average of 5 hours a week from toggling between systems and spreadsheets.
DECREASED TIME-TO-HIRE	Saving time on data-entry has allowed Matt to focus on candidate outreach and follow-up, which has decreased his time-to-hire by several days.

*“Being a one-man show, my day is super busy and largely based on the availability of candidates. LinkedIn’s Recruiter System Connect allows me to optimize my time and focus on key priorities.”*



**MATTHEW OSBORNE**  
RECRUITING DIRECTOR,  
BRAND NETWORKS