



## Network finds the most qualified candidates with New Recruiter and Jobs

### SUCCESS STORY

Wannes De Loore is a Community Manager at Network, a specialist in project sourcing for technical professional candidates across a variety of sectors throughout the Netherlands and Belgium. Wannes was tasked with upskilling his team and improving collaboration to help Network continue to provide the best candidates for their clients. Wannes turned to LinkedIn's New Recruiter & Jobs as a key solution to help the company achieve its objectives. By using key new features in the product experience, such as shared In-Mail visibility, Wannes and his team were able to collaborate more effectively and source the right candidates for their clients, even while working from home!



#### Enhanced Collaboration

The move to a projects focused workflow and shared in-mail visibility enhanced collaboration across the team, even while working from home



#### High Quality Pipeline

Getting e-mail notifications on saved searches has improved the efficiency of the team and been a big win in gaining time back.



#### Better Quality Candidates

The New Recruiter & Jobs platform has improved Network's ability to source the best candidates for their clients and the collaboration features have helped to improve the candidate experience.



## THE CHALLENGE

# Adjusting to the “new normal”

In light of COVID-19, Netwerk had to adapt their processes as they adjusted to the “new normal”, which meant the team no longer worked together in an office environment. Wannas was keen to ensure that his team maintained a high level of collaboration during this time as well as taking the opportunity to upskill and reskill the team to continue to be efficient and effective. A key area Wannas and his team focused on was learning how to best use LinkedIn's New Recruiter & Jobs platform.

## THE SOLUTION

# Streamlining the recruitment process

Netwerk strongly values these key features of LinkedIn's New Recruiter and Jobs experience:

**The move to a projects focused workflow** enables the team to see each others saved searches in the talent pool of the project which has helped them maintain a degree of collaboration without being in the office together.

**Shared InMail visibility** allows for Netwerk's recruiters to see the messages other members of the team have sent to candidates.

**E-mail notifications on saved searches** alerts the team when the LinkedIn system runs search updates every 24 hours and notifies Netwerk of new results via email and directly in the notifications section of the recruiter.



Our team has loved New Recruiter and Jobs, it's helped us maintain collaboration and efficiency at a time when it matters most.



Wannas De Loore

Community Manager, Netwerk