



TDS reduces costs and saves time using LinkedIn Talent Hub and Recruiter

SUCCESS STORY

Time Data Security Ltd (TDS) is a leading specialist in software security systems based in Dublin, Ireland. Human Resources Manager, Aoife Morrin, was tasked with sourcing, screening and hiring candidates while relying on a system of spreadsheets and e-mails to track candidate outreach and progress. Using LinkedIn Talent Hub and Recruiter to contact and consolidate candidate information has helped TDS save time, increase efficiency and reduce costs.



Time savings

With candidate information consolidated in LinkedIn Talent Hub, TDS saves time no longer needing to cross-reference internal spreadsheets or past e-mails.



Increased efficiency and collaboration

Aoife is able to easily share projects with hiring managers and give insights into a candidate's full background using Talent Hub and LinkedIn Recruiter.



Reduced costs and agency dependency

Equipped with LinkedIn Recruiter, TDS has been able to reduce their dependence on third-party agencies, saving the company roughly \$50,000 in recruitment costs over a single year.



THE CHALLENGE

Scattered candidate data and outreach

TDS recruiters relied heavily on internal spreadsheets to track candidate progress and collaborate with hiring managers. They also use to rely more on third-party agencies to assist with their sourcing and hiring needs.

THE SOLUTION

A system to replace spreadsheets

Using LinkedIn Talent Hub, TDS has consolidated candidate information into a single platform that can be easily shared internally. This process has saved recruiters time and improved collaboration with their hiring managers. Over the past year, TDS has also been able to reduce their dependence on hiring agencies, saving the company roughly \$50,000.

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We use to rely on spreadsheets to track candidate progress, which was frustrating and time-consuming. With LinkedIn Talent Hub, we now see candidate information in a single snapshot and can easily share projects with hiring managers.



Aoife Morrin

Human Resources Manager
TDS (Time Data Security) Ltd