

Find Candidates Open to New Opportunities

The **open to new opportunities** spotlight allows you to quickly find LinkedIn members who have indicated they are open to new career opportunities. Members can privately indicate the roles they're interested in hearing about without surfacing these interests to LinkedIn Recruiter users at their current company.

LinkedIn Member Point of View

LinkedIn members can let recruiters know they are open to new opportunities by clicking **Jobs** on the LinkedIn homepage, and then clicking **Career interests**. The open candidates signal lasts for 90 days, at which point a member can renew if needed. Members can manage the settings below at any time.

The screenshot shows the 'Career interests' settings page. At the top, there are three tabs: '6 Saved jobs', '1 Applied job', and 'Career interests'. A callout points to the 'Career interests' tab with the instruction: 'Go to the **Jobs** page and click **Career interests**.' Below the tabs is the 'Career interests' section. It has a 'Privacy settings' link in the top right. The main section is titled 'Let recruiters know you're open' and has a toggle switch set to 'On'. A callout points to the toggle with the instruction: 'Turn **On** or **Off** career interests.' Below this is a text box for 'Note to recruiters' with a character count of '0/300'. A callout points to this box with the instruction: 'Write a brief introduction to recruiters.' The next section is 'Your career interests help determine what jobs you're recommended.' It has two dropdown menus: 'Where are you in your search?' (set to 'Actively applying') and 'When would you like a new job?' (set to 'As soon as possible'). A callout points to the second dropdown with the instruction: 'Indicate the desired time period for starting a new job.' Below these are three sections for selecting job titles, locations, and job types. The 'What job titles are you considering?' section has three buttons: 'Marketing Manager', 'Digital Marketing Manager', and 'Brand Marketing Manager', plus an '+ Add title' button. A callout points to these buttons with the instruction: 'Add **jobs titles** they are considering.' The 'What locations would you work in?' section has three buttons: 'San Francisco Bay Area', 'Los Angeles, California', and 'San Diego, California', plus an '+ Add location' button. A callout points to these buttons with the instruction: 'Identify their current location as well as **locations** to which they are willing to relocate.' The 'What types of jobs are you open to?' section has several checkboxes: 'Full-time' (checked), 'Contract' (checked), 'Part-time' (unchecked), 'Internship' (unchecked), 'Remote' (checked), 'Volunteer' (unchecked), and 'Temporary' (unchecked). A callout points to these checkboxes with the instruction: 'Check the **types of jobs** they want.' The 'Which industries do you prefer?' section has two buttons: 'Internet' and 'Marketing and Advertising', plus an '+ Add industry' button. A callout points to these buttons with the instruction: 'List the **industries** they prefer.' The final section is 'What size company would you like to work for? (Number of employees)', with a dropdown set to '1' and another set to '10,000+'. A callout points to these dropdowns with the instruction: 'Indicate the **size of the company** they are interested in working for.'

Recruiter's Point of View

The **open to new opportunities** spotlight helps you quickly identify candidates who fit your search criteria and are open to new opportunities. It helps you build a pipeline of qualified candidates – including contractors that you can engage when the time is right. On average, open candidates are twice as likely to respond to an InMail.

Click **open to new opportunities** spotlight to find interested candidates who match your search criteria.

See who is open to relocate to a new location.

Place your cursor over **Open to new opportunities** on a profile card to see the candidate's specific interests.

The screenshot shows the LinkedIn Recruiter interface. At the top, there are navigation tabs: PROJECTS, CLIPBOARD, JOBS, REPORTS, MORE. A search bar contains 'Start a new search' and 'Advanced • Saved / History'. Below the search bar, there are statistics: 61,218 total candidates, 24,954 are more likely to respond, 19,762 open to new opportunities, and 29,072 have company connections. The left sidebar shows filters for Job titles (Program Manager, Project Manager, Manager) and Locations (San Francisco Bay Area). The 'Include' section has three radio buttons: 'Current only', 'Current or open to relocate' (selected), and 'Open to relocate only'. The main area shows a list of candidates. The first candidate is Riley Jacobs, Sr. Technical Program Manager, with a profile card that is open to show more details. The second candidate is Phoebe, Project Information, with a profile card that is also open to show more details.

Choose whether you only want to see candidates currently located in your area (**Current only**), expand your search to include people who have indicated that they are interested in relocating to your area (**Current or open to relocate**), or limit your search to only open candidates willing to relocate to your local area (**Open to relocate only**).

Open Candidates in Projects and Notifications

Within your Projects, place your cursor over **Open to new opportunities** to see what types of opportunities candidates are interested in.

Get automatically notified when candidates in your Projects indicate they are open to new opportunities.

The screenshot displays the LinkedIn Recruiter interface for a project titled "Product Manager - San Francisco, CA". The top navigation bar includes "PROJECTS", "CLIPBOARD" (with a red badge showing 33), "JOBS", "REPORTS", and "MORE". A notification dropdown is open, showing a message from Emily Lewis: "Emily Lewis in 'Project Managers' is now open to new opportunities".

The main content area shows a table of candidates. The table has columns for "All", "Status", "Review", and "Activity". The first candidate, Jo McKenzie, is highlighted. A tooltip for Jo McKenzie shows her roles (Account Manager, Channel Manager), locations (Greater San Diego Area, Costa Mesa, California, Greater Los Angeles Area, Anaheim, California, Carlsbad, California, Santa Barbara, California Area, Palm Springs, California, Victorville, California, Lancaster, California, Orange County, California Area), job types (Full-time, Part-time, Contract, Remote), and start date (Anytime).

All	Status	Review	Activity
<input type="checkbox"/> All			
<input type="checkbox"/> ☆ Jo McKenzie 1st Senior Recruiter at Enigma San Francisco Bay Area Open to new opportunities	Contacted (Declined) 3 months ago	2 reviews	17 8 3
<input type="checkbox"/> ☆ Open to new opportunities			1
<input type="checkbox"/> ☆			
<input type="checkbox"/> ☆			
<input type="checkbox"/> ☆			
<input type="checkbox"/> ☆			
<input type="checkbox"/> ☆ Hollis McCoy 3rd Business Development Man... San Francisco Bay Area	New 5 days ago		2