

Housekeeping notes

- ☐ Everyone on the line is muted
- Please type questions into the chat box addressed to All Panelists
- Dedicated Q&A at the end
- ☐ The presentation and recording will be sent via email after the webcast

Dial in now to listen to the webcast. Toll free call in number:

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Meet your presenters



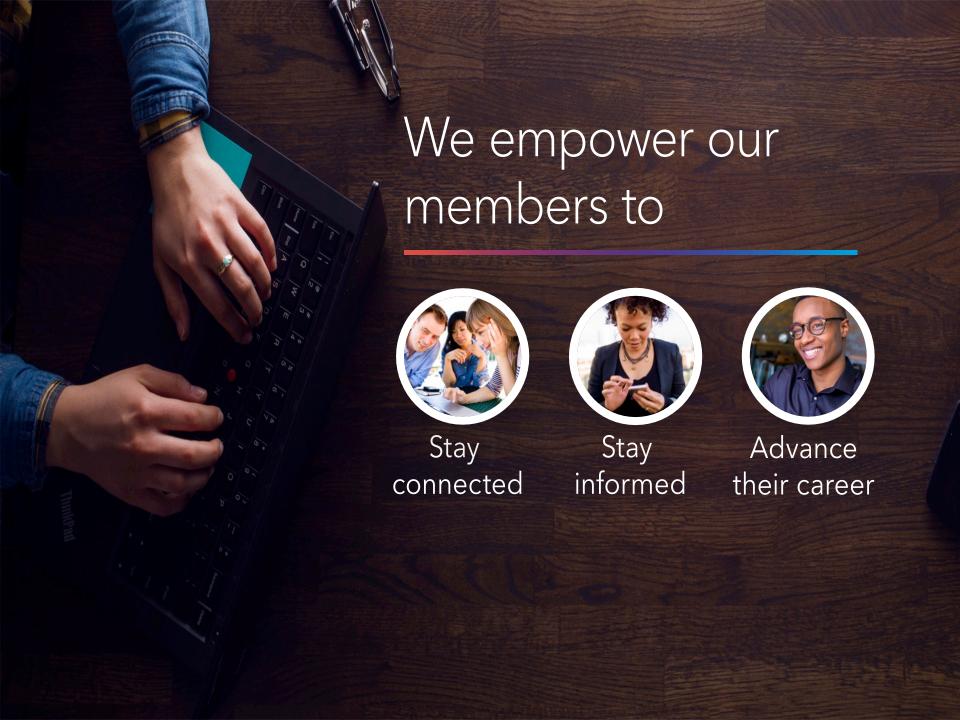
Andrea Pavela Insights Analyst LinkedIn Australia

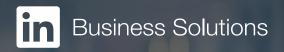


Ben Etherington Head of Public Sector LinkedIn Australia

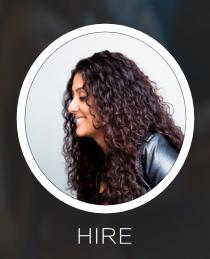
Agenda

- LinkedIn world's largest professional network
- The Economic Graph
- The talent for the digital transformation
- Where to find the right talent
- How to attract the right people
- Looking into the future where to find the right graduates

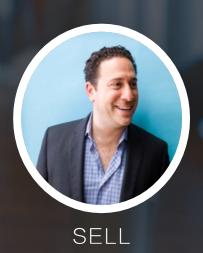


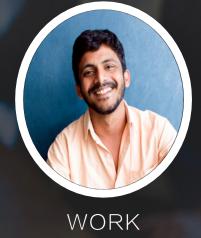


We transform how organisations











THE ECONOMIC GRAPH



Digital Transformation for the Public Sector

- Australian governments are actively working to reinvent the public sector for the digital age.
- The challenge of achieving this mirrors the pressure the private sector has faced over the past 15 years as digital disruption has reinvented – and continues to reinvent – one industry sector after another.
- LinkedIn Public Sector report looks at how the Public Sector can compete for talent in key areas to navigate this challenge.
- To illustrate trends and key points we are focusing on particular roles that are important for the digital transformation:

IT & Cyber Security Specialists, User Interface and Experience (UI/EX) Designers, and Data Scientists

Finding the best talent

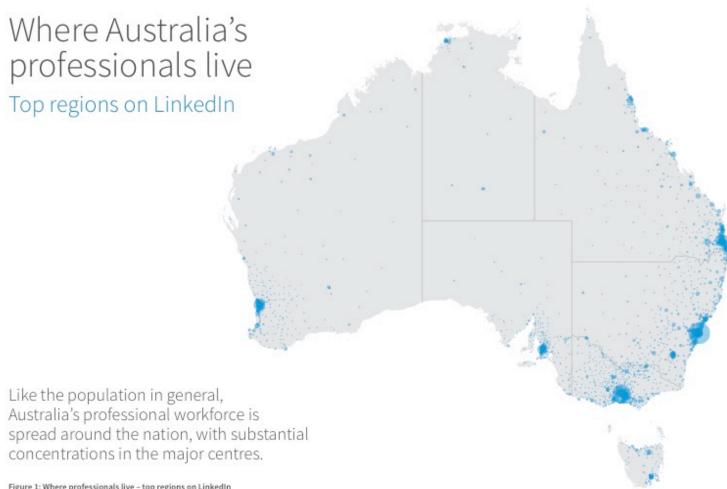


Figure 1: Where professionals live - top regions on LinkedIn

Note: Bubble size indicates number of members per region.

Source: LinkedIn data as at April 2016



Talent Flows to and from Australia

Net talent flows between Australia and other countries in the IT industry, last 12 months





Talent is moving to the Private Sector

1.8x more members were hired into the private sector from the public sector than were hired into the public sector from the private sector in the last 12 months.

Figure 4: Talent flows between sectors

Australian members hired in the last 12 months Private sector to public sector hires

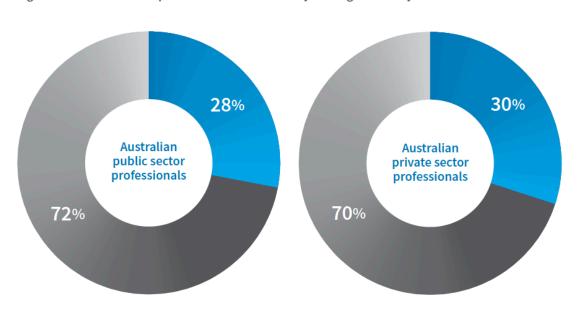
Public sector to private sector hires

 $\textbf{Note:} \ This \ diagram \ reflects \ changes \ in \ members' \ profiles, \ specifically \ when \ they \ change \ employers.$

Source: LinkedIn member profile updates between April 2015 and March 2016

Focus on the passive talent

Figure 10: Most Australian professionals aren't actively looking for a new job



Active candidate

- Actively looking
- Casually looking a few times a week

Passive candidate

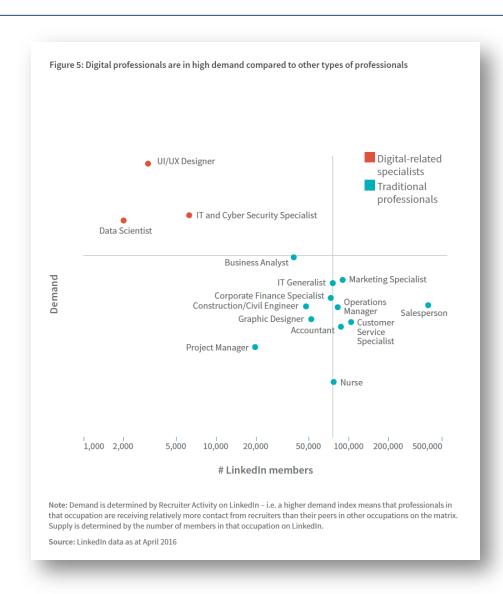
- Exploring opportunities within personal network
- Open to talking to a recruiter
- Completely satisfied, don't want to move

Note: Candidates are classified as active or passive based on their answer to the question "How would you classify your current job search status?"

Source: LinkedIn Q3 2015 Talent Drivers survey

Attracting talent - Understanding demand

Much needed professionals for the digital transformation are in high demand by both, the Public Sector and the Private Sector.



Expanding the talent pool

Look at professionals that have the needed skills, but currently have different job functions to expand the talent pool you' re hiring from.

Figure 9: Alternative talent pools to those of high-demand professionals

High-demand professionals	Most in-demand skill	Occupations with most professionals with this skill	
UI/UX Designers	Mobile development	Software Developers	
IT and Cyber Security Specialists	Mac, Linux and Unix Systems	Information Technology System Administrator/ Engineer	
Data Scientists	Cloud and distributed computing	Software Developers	

Note: Demand is determined by Recruiter Activity on LinkedIn – i.e. a higher in demand skills means that professionals with that skill are receiving relatively more contact from recruiters than their peers without that skill.

Source: LinkedIn data as at April 2016

Understand what professionals want

Good work/life balance

Challenging work

Job security

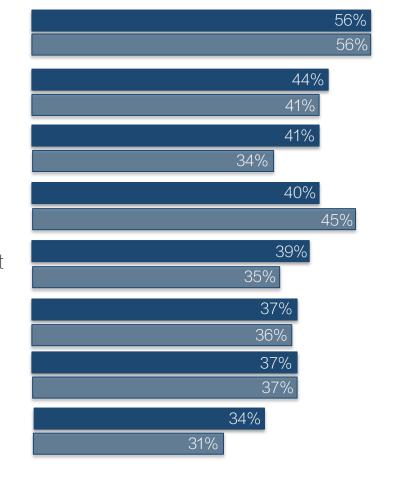
Excellent compensation and benefit

Ability to make an impact

Values employee contribution

Culture that fits my personality

Flexible work arrangements

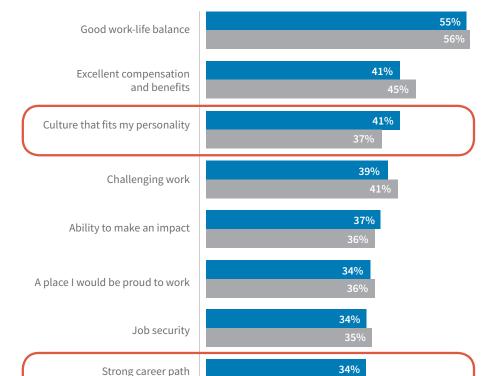




Looking into the future

Attract graduates

According to the Australian Public Service Commission, graduates are more likely to rate long-term career progression as an issue when considering a public sector role and are less likely to rate the geographic location of the job as important. They are also more likely to rate the security and stability of the job as important, as well as their professional development.³



27%

Figure 14: Graduates want strong career paths

Recent Australian graduates
Australian professionals

Finding graduates with the right skills

LinkedIn data shows that UNSW, RMIT, UTS, Monash and Sydney Uni are among the top places to look for technology graduates.

Figure 15: Where and what IT and Cyber Security Specialists, UI/UX Designers and Data Scientists are studying

Top 5	institutions	То	p 5 fields of study
IT and	d Cyber Security Specialists	IT	and Cyber Security Specialis
1 U	NSW Australia	1	Computer Science
2 R	MIT University	2	Information Science and
3 M	onash University	3	Electronics
U	niversity of Technology Sydney	4	Business Management an Administration
С	harles Sturt University	5	Electrical Engineering
I/UX	Designers	UI	/UX Designers
G	eneral Assembly	1	Illustration and Graphic [
S	winburne University of Technology	2	Media
R	MIT University	3	Information Science and
U	niversity of Technology Sydney	4	Computer Science
U	niversity of Sydney	5	Marketing
ata :	Scientists	Da	nta Scientists
U	NSW Australia	1	Computer Science
U	niversity of Sydney	2	Information Science and
U	niversity of Melbourne	3	Mathematics
M	onash University	4	Physics
Т	he University of Queensland	5	Biology

Key Takeaways

Seek the right skills

 Identify the skills your organisation needs to transform for the digital age so it can continue to meet or exceed citizens' expectations.

Engage passive talent

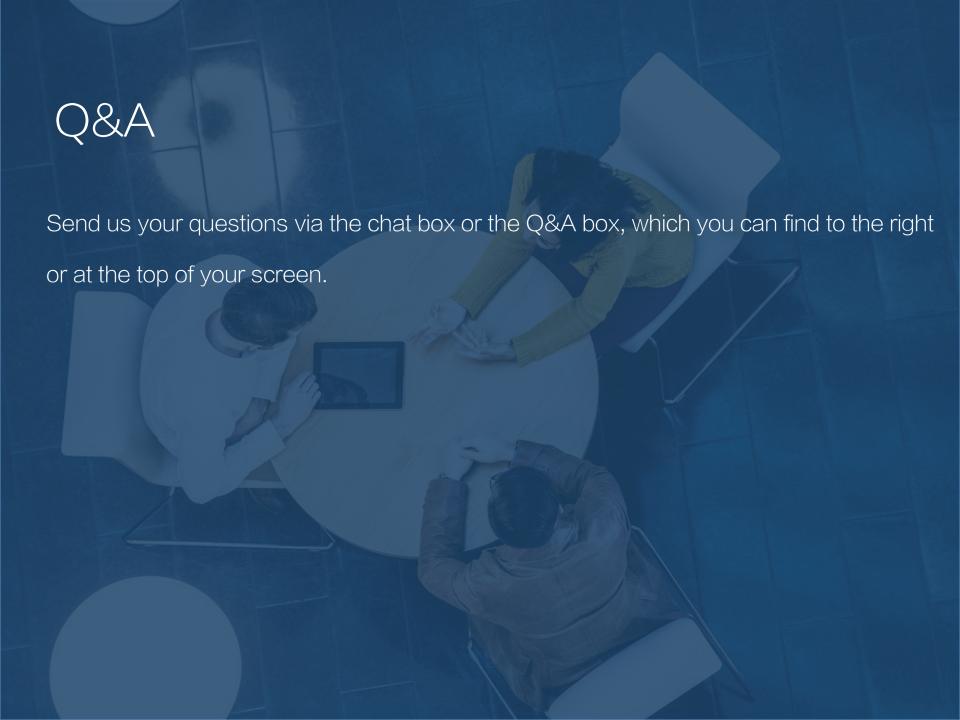
 Locate the professionals with these desired skills, especially within the private sector and among passive talent.

Sell your strengths

 Understand what your target employees value in a job and emphasise the areas your organisation is well placed to offer.

Educate future talent

 The public sector can offer many of the things graduates value, so make sure they know it.



Thank you for joining us!

You will receive an email with a recording and the slides from today's session. We will also include a link to the full Public Sector report.

Connect with us on LinkedIn!



Andrea Pavela Insights Analyst LinkedIn Australia



Ben Etherington
Head of Public Sector
LinkedIn Australia