

LinkedIn ATS Integrations

Connect LinkedIn Recruiter & Jobs to Workable

Discover a simplified, insights-driven workflow that helps you engage more qualified candidates faster.

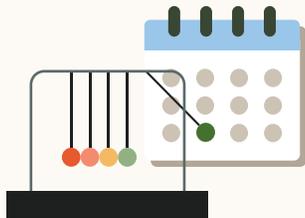


Table of Contents

| | |
|-------------------------------------|----|
| Benefits | 3 |
| Packages..... | 4 |
| Integration availability | 5 |
| Recruiter System Connect (RSC)..... | 6 |
| Unified Search | 10 |
| Recommended Matches | 11 |
| ATS-Enabled Reporting | 12 |
| Apply Connect | 15 |
| Optional step..... | 16 |

Spend more time on people, not process.

Discover the one integration suite that can save your team time so you can focus on what matters most — hiring the right people.



Save time

Quickly access all the information you need without switching between platforms.



Hire qualified candidates

Attract the most qualified candidates and move them through the hiring funnel faster.



Make informed decisions

Strengthen your hiring strategy with relevant candidate insights and data-driven reports.

Pricing: LinkedIn ATS Integrations are provided by LinkedIn at no additional cost if you hold a full Recruiter seat. Some ATS providers may charge a fee for certain integrations.

Integrations for all of your hiring needs

LinkedIn ATS Integrations help you stay efficient at every stage of the hiring process.



Sourcing package

Work seamlessly across Recruiter and your ATS to find qualified candidates faster.

Recruiter System Connect

Connect your ATS to LinkedIn Recruiter to access information when and where you need it, without having to switch between platforms.

Unified Search

Search and message candidates across both your ATS and the LinkedIn network directly from your ATS.

Recommended Matches

Discover candidate recommendations based on job descriptions you post in your ATS.



Reporting package

Understand your sourcing and hiring activities across your entire funnel.

ATS-Enabled Reporting

Gain insight across your end-to-end hiring funnel to optimize where you spend your time and to understand the value of all your sources, including LinkedIn.



Apply package

Streamline the job posting and application processes so you can focus on the most qualified candidates.

Apply Connect

Attract more applicants with a seamless candidate experience and real-time job postings, then use insights to evaluate applicants in your ATS.

Apply with LinkedIn

Let candidates apply to jobs on your career site using their LinkedIn profile information.

Whatever stage your candidates are at, LinkedIn ATS Integrations can move them through the funnel faster with these packaged solutions.

Sourcing package

Recruiter System Connect – [Get started](#) ↓

- ✓ Identify which candidates are already in your ATS when searching in Recruiter
- ✓ Filter LinkedIn searches by existing ATS candidates
- ✓ Access ATS candidate history and status on Recruiter profiles
- ✓ Export limited LinkedIn profiles to your ATS
- ✓ View real-time LinkedIn profile information for candidates in your ATS
- ✓ Send messages and view LinkedIn Notes and InMail from within your ATS

Unified Search – *Coming soon!*

- ✗ Search candidates across both your ATS and the LinkedIn network directly from your ATS

Recommended Matches – *Coming soon!*

- ✗ Get LinkedIn candidate recommendations for jobs in your ATS

Reporting package

ATS-Enabled Reporting – [Get started](#) ↓

- ✓ Optimize your strategy with full-funnel activity insights from the Hiring Funnel Report
- ✓ Evaluate different candidate sources with the Source Report
- ✓ Understand the impact of your LinkedIn activity with LinkedIn Touch Attribution
- ✓ Use industry benchmarks to compare against industry peers

Apply package

Apply Connect – *Coming soon!*

- ✗ Post jobs from your ATS to LinkedIn in real time
- ✗ Allow candidates to apply to jobs from any device without leaving LinkedIn
- ✗ Get applications from LinkedIn delivered directly to your ATS
- ✗ Incorporate screening questions from your ATS into your LinkedIn applications
- ✗ View real-time LinkedIn profiles and applicant insights in your ATS
- ✗ Receive LinkedIn skills data about applicants
- ✗ Send application status updates to candidates with automated notifications

Apply with LinkedIn

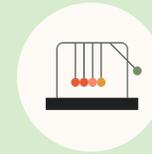
- ✓ Let candidates apply to jobs on your career site using their LinkedIn profile information

Sourcing package

Recruiter System Connect (RSC)

Connect your ATS with LinkedIn Recruiter to access candidate information, boost collaboration, and view more applicant data in both Recruiter and Workable without having to switch between platforms.

- Get the same candidate data in both Recruiter and Workable, saving you time and keeping you up to date wherever you're working
- View a candidate's LinkedIn profile with Workable and easily see which candidates are already in Workable from Recruiter
- See all Recruiter notes and InMail messages in Workable for a complete view of your candidate interactions
- Automatically create or update a profile within Workable when a candidate responds to an InMail message
- Activate RSC to pave a path for easier activation of other powerful LinkedIn ATS Integrations



Save time now that you're connected



Connect at no additional cost



RSC is secure and GDPR compliant



Easy setup for Administrators*

* You must be a Super Admin in Workable and an admin in LinkedIn Recruiter in order to connect this integration.

Step 1 of 3 Begin integration setup in Workable.

- a Sign in as an Administrator.
- b Select “LinkedIn” from the “Integrations” section to update its settings.
- c Select “Setup or view existing LinkedIn integrations.”

The screenshot shows the Workable Recruiter System Connect interface. The navigation sidebar on the left includes sections for RECRUITING, COMPANY, and PERSONAL. The 'Integrations' option under RECRUITING is highlighted. The main content area is titled 'EMAIL AND CALENDAR INTEGRATION' and features a 'Choose provider' section with options for Workable, G Suite, and Office 365. Below this, there are sections for 'Indeed and Glassdoor', 'Facebook Jobs', and 'LinkedIn'. The LinkedIn section is highlighted in yellow and contains instructions for connecting an existing account, including fields for 'LinkedIn Company ID' and 'LinkedIn Contract ID'. A 'Show poster details on LinkedIn' toggle is also present. At the bottom, there is a section for 'Additional integrations from LinkedIn' with a link to 'Setup or view existing LinkedIn integrations' and a confirmation message 'The account setup is complete.' and an 'Update settings' button.

Step 2 of 3 Set up integration in Workable.*

a Admins can request to activate integrations all at once — across all packages — inside the onboarding widget.**

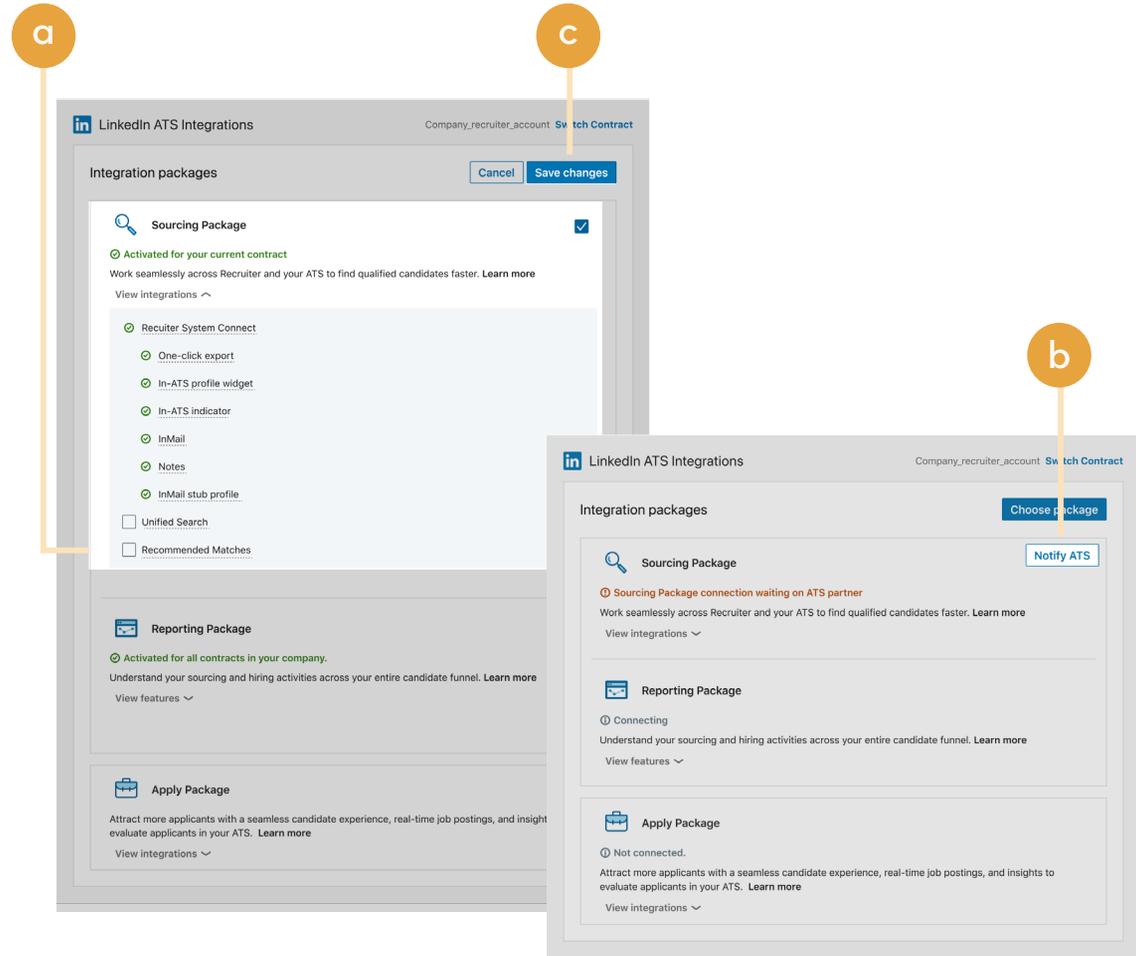
Please note: Default access level is contract level for sourcing packages versus company level for reporting and applicant management packages.

b (Optional) Connection not moving fast enough? Nudge partners with a notification.

c Hit **“Save changes”** to confirm integration activation. Your integrations will be turned on at this point.

*Check with your ATS to ensure all features are enabled for you.

**If an integration package or feature is grayed out, it's either because your ATS is not offering it at this time or you don't have the permission to adjust this package. Check with your ATS to ensure all features are enabled for you or to request an integration.

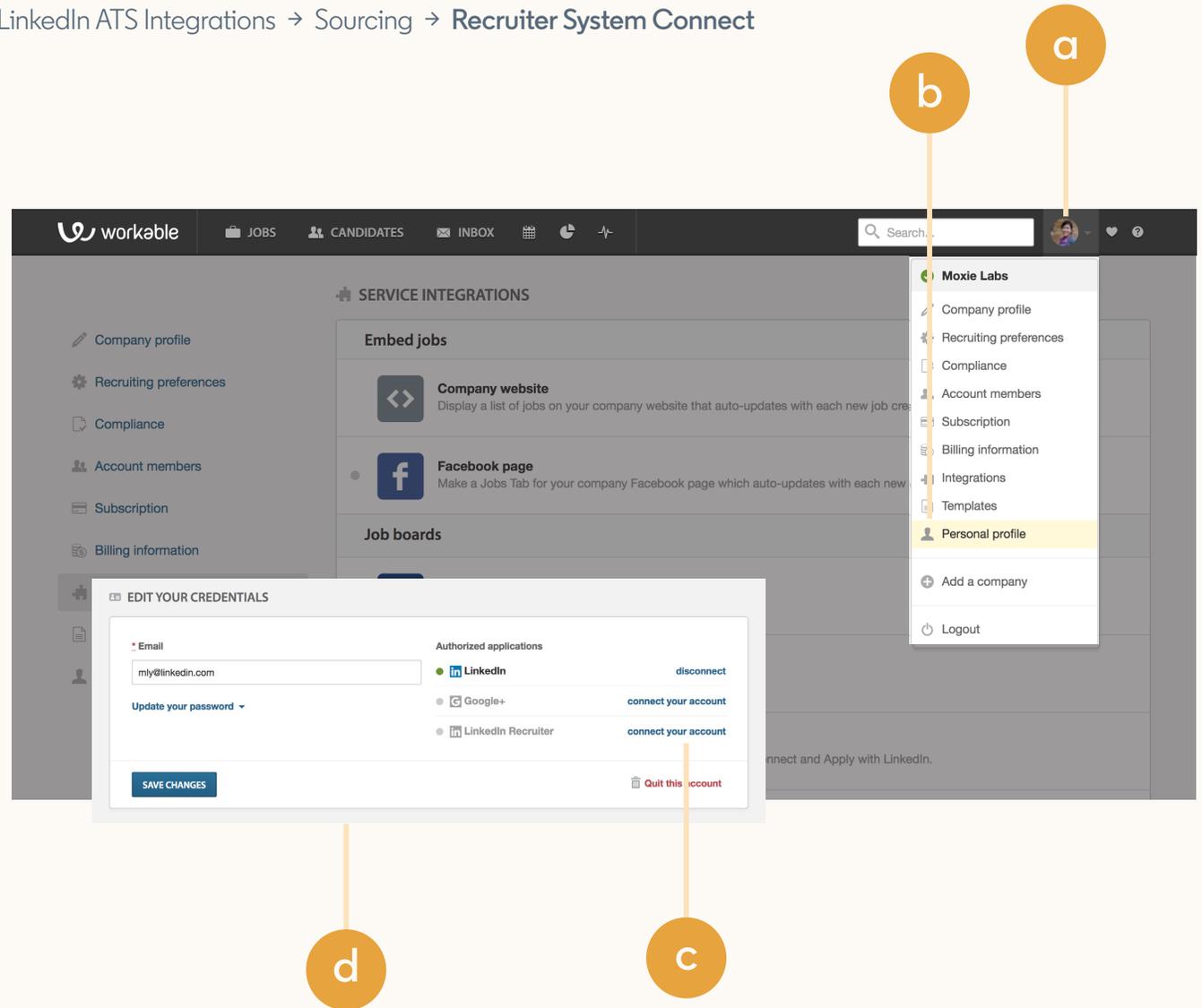


Step 3 of 3 Complete the integration setup.

- a Click on your profile image in the top-right corner.
- b Select **“Personal profile.”**
- c Click **“connect your account”** next to LinkedIn Recruiter in the **“EDIT YOUR CREDENTIALS”** section at the bottom of your profile.
- d Follow the instructions that appear. Once the connection is complete, a green dot will appear next to LinkedIn Recruiter in your Workable Personal Profile.

Important: RSC must be enabled by an administrator on your Workable account before completing this step.

If other Workable account members plan to use RSC, they will need to connect their Workable and LinkedIn Recruiter accounts by completing this step.



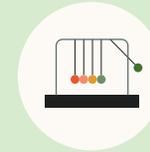
Sourcing package

Unified Search

Save time by searching and sourcing from Workable and LinkedIn simultaneously. Access Workable candidate records not found on LinkedIn and explore LinkedIn outside your ATS, covering all your bases. Save candidates to a job and send InMail messages without leaving Workable.

Note: You must activate [Recruiter System Connect \(RSC\)](#) to integrate Unified Search.

Coming soon!



Save time with less searching



Find candidates across networks



Engage directly from Workable

Sourcing package

Recommended Matches

Let LinkedIn do the work for you. Discover candidate recommendations based on job descriptions you post in your ATS. Save your favorite candidates, send them InMail messages, and easily archive candidates from your ATS. Matches continually improve with each use.

Note: You must activate [Recruiter System Connect \(RSC\)](#) to integrate Recommended Matches.

Coming soon!



Get automatic recommendations



Discover qualified candidates faster



Engage directly from Workable

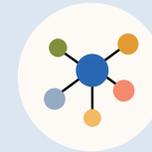
Reporting package

ATS-Enabled Reporting

Gain insight across your end-to-end hiring funnel to optimize where you spend your time and understand the value of all your sources, including LinkedIn. This integration is available for any customer who has activated RSC.



Gain more actionable insights



Discover valuable sources



Make more informed decisions

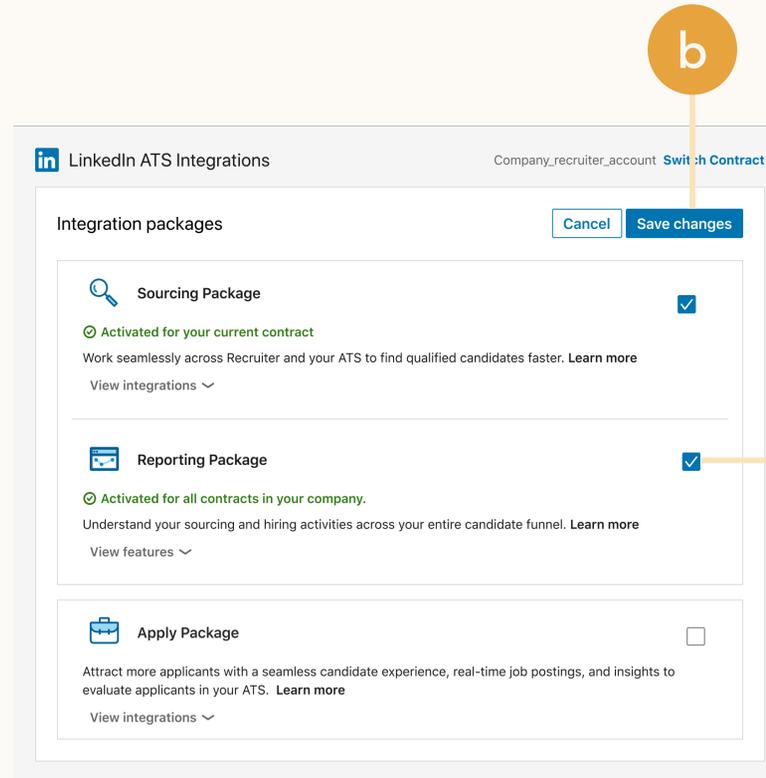
Step 1 of 2 Set up ATS-Enabled Reporting in Workable.

- a Sign in as an Administrator.
- b Select “**LinkedIn**” from the “**Integrations**” section to update its settings.
- c Select “**Setup or view existing LinkedIn integrations.**”

The screenshot displays the Workable Admin interface. At the top, there is a navigation bar with the Workable logo, menu items for JOBS, CANDIDATES, and INBOX, a search bar, and a user profile icon. Below this is a sidebar with various settings categories, with 'Integrations' highlighted. The main content area is titled 'SERVICE INTEGRATIONS' and shows the LinkedIn integration settings. A yellow callout box contains instructions for connecting an existing LinkedIn Recruiter account. Below this, there are fields for 'LinkedIn Company ID' and 'LinkedIn Contract ID', a 'RECONNECT MY LINKEDIN ACCOUNT' button, and a toggle for 'Show poster details on LinkedIn'. At the bottom, there is an 'UPDATE SETTINGS' button and a link to 'Setup or view existing LinkedIn integrations'. Three orange circles with letters 'a', 'b', and 'c' are overlaid on the image to indicate the steps described in the text.

Step 2 of 2 Set up ATS-Enabled Reporting in Workable.

- a You'll see the onboarding widget. Then check the **“Reporting Package”** to activate ATS-Enabled Reporting.
- b Hit **“Save changes”** to confirm integration activation. Your integration will be turned on at this point.



Apply package

Apply Connect

Optimize your candidate experience and encourage more job seekers to easily apply. Post your roles in real-time to LinkedIn from Workable and leverage dynamic LinkedIn profile and application data in Workable including relevant skills based on the job. Enable applicant notifications to send application status updates automatically to candidates across key stages in the application cycle.

Coming soon!



Get dynamic LinkedIn Profile information



Find qualified applicants faster



Reduce candidate drop-off

Optional step Adjust your access settings in Recruiter.

- a Open your LinkedIn Recruiter Admin account in a new tab.
- b Scroll down to your Workable section.
- c Connect **“Contract Level Access,”** **“Company Level Access,”** or both by clicking **“On”** for the desired access.
- d Activate 1-click export to quickly transfer simple candidate information to your ATS.
- e Activate the InMail Stub Profile API to create or update profiles in your ATS when a candidate consents to share their contact information with your company via InMail.

The screenshot shows the LinkedIn Recruiter Admin interface for a Workable integration. The left sidebar contains navigation options: Company Settings (Usage overview, Job posting, Preferences), Recruiting Settings (Tags, Custom fields, Message templates, Custom pipeline), and Advanced (ATS integration, selected). The main content area is titled 'ATS Integration' and shows the Workable application (Application ID: 01234567). It lists three access options: Contract Level Access, Company Level Access, and RSC advanced settings. The RSC advanced settings section includes '1 click export' and 'Inmail stub profile API'. Callout 'a' points to the top navigation bar, 'b' to the Workable application header, 'c' to the 'Contract Level Access' and 'Company Level Access' toggle switches, 'd' to the '1 click export' toggle switch, and 'e' to the 'Inmail stub profile API' toggle switch. The right sidebar shows the user profile for Ethan Burton, Senior Technical Recruiter at Freshing, with options for Admin settings, Switch contracts, Go to LinkedIn.com, and Sign out.

Additional resources

Get help setting up and using LinkedIn ATS Integrations at your organization.

Email support

Email us at LTSATSIntegrations@LinkedIn.com for general support and answers.

Request an integration

Want an integration that isn't available yet? Reach out to a Workable rep or complete the [form](#).

