

# LinkedIn Recruiter

Get VIP access to the world's best talent



Find and engage your ideal passive candidates faster and more cost-effectively than ever

## Get unlimited access to names and full profiles

Expand your reach far beyond your personal network to search the widest, most qualified talent pool and get all details to better assess candidates.

## Find the best, much faster

Ace even the toughest searches with the most advanced search interface on LinkedIn, with exclusive refinement filters such as "years at company" and more.

## Contact candidates directly

Get 50 InMails® per month per seat to contact any candidate you like in a trusted environment. We credit InMails back to you, if unanswered within 7 days, and roll them over if unused. Think of this as 50 replies per month.

## Boost your recruiting productivity

Up to 50 search alerts let you spot new talent automatically. 1-to-Many InMails and saved templates let you contact more candidates faster.

## Keep your team on the same page

Team members get visibility into their colleagues' projects, notes and communication history with candidates, avoiding duplication of effort.

## Maintain your sourcing activity

The sourcing activity and history of a seat holder does not vanish when a recruiter leaves: just re-assign it to another team member. We also support your OFCCP compliance efforts.

## What You Get with Recruiter

- ✓ See full names\* and profiles beyond your 1st and 2nd full degree network
- ✓ Zero in faster on your ideal candidates with premium talent filters
- ✓ Contact anyone directly with 50 InMail\*\* messages
- ✓ See up to 1000 profiles in search results
- ✓ Set up search alerts to find new candidates
- ✓ Manage candidates with project folders
- ✓ See your team's activities on shared projects
- ✓ Contact more candidates faster with 1 to many InMails and templates
- ✓ Get Premium customer service with dedicated support and training
- ✓ Retain data on historical team activity
- ✓ Audit activity to support OFCCP compliance

\* Recruiter offers complete access to all confirmed profiles in the LinkedIn database.

\*\* InMails have a response guarantee: if you don't get a response to your InMail message within 7 days, LinkedIn will return that InMail credit to your account. Unused InMail credits will roll over.

*“LinkedIn Recruiter is a definite game changer. We reach the most relevant candidates in the shortest amount of time.”*

Justin Giovinco, Sourcing Team Lead, Nestle USA

The screenshot shows the LinkedIn Recruiter interface with several callouts pointing to specific features:

- See names beyond your third-degree network
- Add tags to track and find individuals with key attributes
- See full profiles with career history, education, and more
- Import leads and track lead sources
- Track and organize all of your projects, jobs and searches
- Track the status of leads as they move through your pipeline
- Directly contact one or multiple individuals at once
- Gain real insights with common connections and similar profiles
- View the history of team activities and updates

On the right side, there is a sidebar titled "Premium Talent Filters" with the following sections:

- Keyword: [Search bar]
- Advanced keyword: [Search bar]
- ☒ All People
- ☐ People with | without
  - ☐ Any Activity
  - ☐ Messages
  - ☐ Notes
  - ☐ Tags
  - ☐ Reviews
  - ☐ Resumes
  - ☐ Projects
- Search [Button]
- Custom Filters ▾
  - Function
  - Seniority Level
  - Years at Company
  - Years in Position
  - Years of Experience
  - Status
  - Source
  - Current Company
  - Location
  - Industry

## Build a Pipeline of Talent

LinkedIn Recruiter gives you one place to grow, track and stay connected with all of your talent leads, whether they come from LinkedIn or any other source. You can import a single talent lead, multiple resumes or a spreadsheet with a few simple clicks. Leads are automatically connected to their LinkedIn profiles, giving you deeper insights into each individual's most current professional information, shared connections, groups and recommendations.

Add customizable tags to your leads to highlight key attributes, skills or experience to quickly find them in the future. Search for leads by tags, notes, projects, hiring manager reviews, or within team updates, and easily send bulk messages to a group of leads from search results or within a project.

LinkedIn helps keep your entire recruiting team engaged, giving them full visibility into all pipeline activities and the ability to add notes, view and update lead status, and set reminders. And with pipeline reporting, you'll keep tabs on pipeline health and efficiency, monitor lead sources and track lead status to keep up with demand and identify bottlenecks.

## Key Features for Pipelining

- Import contacts from any source to keep them centralized in Recruiter.
- Use Tags to highlight key attributes, skills or experience.
- Track lead Sources to see where the best leads are coming from.
- Search within team updates, notes, and reviews, and send bulk InMails to a group of leads.
- Track lead status as it progresses through the pipeline.
- View reports to manage pipeline health and efficiency.

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